



## WHAT IS CAAO'S BESTT?

- Tax deductible annual donor program
- Thank you from CAAO program
- Shared resources
- Business and career development
- Access to unique matchmaking
- Access to coaching, consulting, and training

**Here are the thank you gifts that you receive from being a CAAO Individual Annual Donor at the following levels:**

### **Base - \$ 120 - \$399/yr**

- Free or discounted attendance to CAAO and other events (\$100)
- Listing in at least one CAAO program book (\$60)
- FIFTH choice of 1 online training course & Fifth choice of one exec mtg (\$200)
- Access to a variety of discounts, i.e., prepaid legal, medical insurance, etc. (\$100)
- Free or discounted tickets, i.e., sports, movies, plays (\$100)

### **Enhanced - \$ 400 - \$799/yr**

- All of the above plus (\$560)
- Free entrance to at least two CAAO events (\$200)
- FOURTH choice of 1 meeting with key executive (\$100)
- FOURTH choice of 2 online training courses (\$200)
- FOURTH choice of one business showcase company (\$100)
- An introduction to ED (\$100)
- Exhibit opportunities and CAAO lapel pin (\$250)

### **Sustainable Legacy - \$ 800 - \$1,499/yr**

- All of the above plus (\$1,510)
- THIRD choice of 2 meetings with key executives (\$200)
- THIRD choice of 3 online training courses (\$300)
- THIRD choice of one business showcase company (\$100)
- One meeting with CAAO ED (\$200)
- Special thank you gift (\$50)

### **Trust Builders (Endowment) \$ 1,500 - \$2,999/yr**

- All of the above plus (\$2,360)
- SECOND choice of 3 meetings with key executives (\$300)
- SECOND choice of 4 online training courses (\$400)
- SECOND choice of one business showcase company (\$100)
- 10 hours of coaching per year for you or your designee (\$5,000)
- Name on plaque in CAAO office (\$100)

### **Trust Builders Plus \$ 3,000 +/yr**

- All of the above plus (\$8,260)
- Free entrance to all CAAO events (\$250)
- FIRST choice of 4 meetings with key executives (\$2,500)
- FIRST choice of 5 online training courses (\$6,000)
- FIRST choice of one business showcase company (\$500)
- Logo and ad on CAAO website year round (\$5,000)
- Free ad in any CAAO program book (\$1,000)
- 20 hours of coaching per year for you or your designee (\$10,000)
- Named endowment founder and supporter (\$1,000)
- Whatever else you can think of that CAAO can help with (\$5,000)

### **Sample of available online training courses:**

- Excel 2007: 1 Getting Started
- Excel 2007: 2 Creating a Worksheet
- Excel 2007: 3 Formatting Data
- Excel 2007: 4 Editing and Printing Worksheets
- Excel 2007: 5 Managing Worksheets
- Excel 2007: 6 Using Charts and Objects
- Excel 2007 Advanced: 1 Filtering and Sorting Data
- PowerPoint 2007: 5 Formatting Shapes
- PowerPoint 2007: 6 Clip Art, Pictures, and WordArt
- PowerPoint 2007: 7 SmartArt Graphics
- PowerPoint 2007: 8 Charts and Tables
- Project Management: 2 Understanding the Project Mgr's Role
- Project Management: 3 Defining the Problem
- Project Management: 4 Determining the Strategy
- Communicating with Power: 5 Resolving Conflict
- Communicating with Power: 6 Negotiation
- Negotiating: 1 Negotiating Techniques
- Negotiating: 2 Gaining Control
- Negotiating: 3 Closing the Deal
- Negotiating: 4 Everyday Negotiations
- Running an Online Business: 2 Getting Started
- Running an Online Business: 5 Developing Your E-Business
- Running an Online Business: 7 Lowering Your Business Costs
- Running an Online Business: 8 Customer Service & Payment
- Running an Online Business: 9 Marketing Your E-Business
- Working Collaboratively: Assert Your Influence
- Working Collaboratively: Build Rapport, Gain Trust
- Working Collaboratively: Communicate Your Goals
- Working Collaboratively: Extend Your Influence
- Time Management : 3 Managing Meetings
- Time Management : 4 Managing Workload
- Time Management : 5 Managing Time with Co-Workers

*Once a course is activated, it must be completed within three months. Online courses are available at all times during those three months. A personalized certificate of completion can be printed and saved once the final exam is passed.*

**Annual CAAO's BESTT Raffle for: Airline tickets, loges, hotel rooms, etc.**

### **For paid CAAO Member and Collaborative Organizations:**

- their members get 15% discount on above & 4 executive committee members of each organization get a 50% discount on the above.

### **For CAAO Corporate Members and Corporate Sponsors (\$2,500 & Up):**

- their employees get 10% discount on the above & 2-10 designated employees get a 20-40% discount on the above.

**Donate online at [www.caaonet](http://www.caaonet). Click the donate button on the left-hand side. Type in the amount of your donation and write in "CAAO's BESTT" in the description box. Or, mail check to CAAO, 2930 Prospect Avenue, #207, Cleveland, Ohio 44115.**

**\* Discounts cannot be combined, and CAAO determines when it has reached its capacity for CAAO's BEST and delivering coaching, training, and key executive meetings. First come, first served.**